

# Q3 2024

# Snapshot

With corporate headquarters in the United States and **offices worldwide**, our global presence extends our delivery capability and amplifies our impact.



# Company overview

Cognizant (Nasdaq-100: CTSH) engineers modern businesses. We help our clients modernize technology, reimagine processes and transform experiences so they can stay ahead in our fast-changing world. Together, we're improving everyday life.

# The Cognizant difference

Cognizant is designed to bring new levels of relevance to large, established organizations through the strategic application of the latest technologies. We're one of the few companies with the expertise and breadth of capabilities needed to get it done.

### Exceptional digital transformation experience

We originated from expertise in data and applications and continuously invest in new technologies to drive outcomes.

## More flexible and responsive engagement model

We co-create with you a shared vision that works toward your business success.

#### Innately industry-centric

From the start, our industry-first approach to business problems has helped us see the unseen and deliver continuous modernization.

### A sound management track record

We're known for understanding and anticipating shifting client needs, building new capabilities and delivering industry-leading growth to investors.

We systematically rethink how technology can create value for our clients. We use our expertise across 20 different industries to create compelling experiences and innovative products, pulled together by automated processes, built on agile and flexible platforms, to help our clients stay continually relevant to their customers. And to help speed clients' journeys toward becoming digital, we bring our digital capabilities and industry expertise together into horizontal offerings and industry solutions that accelerate the most essential leaps that today's technology makes possible.

# Recognition

Ranked #629 in Forbes Global 2000 (June 2024)

Ranked #24 on **Fortune's Sector Leaders** list for Technology (July 2024)

Ranked #7 on the Fortune Change the World List of 52 companies (Sept 2024)

Named to **TIME Magazine's World's Best Companies of 2024** (Sept 2024)

Named to **Newsweek's America's Most Reliable Companies** (Oct 2024)

Named to **Newsweek's America's Greenest Companies 2025** (Oct 2024)

Named to Forbes' World's Best Employers 2024 (Oct 2024)

# Community engagement

Cognizant focuses on areas where we believe we can have the most impact on the many communities in which we live and work:

**Sustainability:** Improving our environmental performance through organization wide goals and programs such as Cognizant Deep Green.

**Education:** Creating educational opportunities for children and under served communities.

**Outreach:** Reaching out to our global community through the Cognizant Foundation with the objective of improving the lives and opportunities of disadvantaged segments of society in India and North America.

**Empowering Cognizant associates:** Championing diversity, hiring veterans and strengthening our talent base through affinity groups' learning and development opportunities.

## **Performance**

**Q3 2024 Revenue:** \$5.0 billion (up 3.0%)

Q3 2024 Operating Margin (GAAP): 14.6%

**FY 2023 Revenues:** \$19.4 billion (down 0.4%)

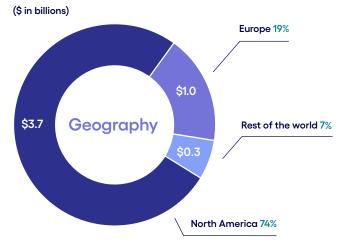
# Key partnerships

Adobe, AWS (Amazon Web Services), Cisco, Dell Technologies/VMWare, Google Cloud, IBM, Microsoft, Oracle, Salesforce, SAP, ServiceNow, Workday

# **Employees**

Approximately 340,100 as of Q3 2024

## Revenue mix\*



<sup>\*</sup>Numbers may not sum to total due to rounding

# **Executive leadership**

Ravi Kumar S, CEO

Jatin Dalal, CFO

Surya Gummadi, EVP and President, Cognizant Americas

Kathryn (Kathy) Diaz, Chief People Officer

Rajesh Varrier, EVP, Global Head of Operations and Chairman and Managing Director, Cognizant India

Manoj Mehta, EVP and President, Cognizant Europe, Middle Fast and Africa

**Jane Livesey,** EVP and President, Cognizant Asia Pacific and Japan

**Ganesh Ayyar,** EVP and President, Intuitive Operations, Automation and Industry Solutions

Prasad Sankaran, EVP, Software and Platform Engineering

Rob Vatter, EVP, Enterprise Platform Services

**Annadurai (Anna) Elango ,** EVP, Core Technologies and Insights

John Kim, EVP, CLO, CAO and Corporate Secretary

## **Board of directors**

Zein Abdalla, Former President, PepsiCo

**Vinita Bali,** Former CEO and Managing Director of Britannia Industries Ltd., and former VP of The Coca-Cola Company

Eric Branderiz, Former EVP and CFO of Enphase Energy, Inc.

Archana (Archie) Deskus, EVP and CTO, PayPal Holdings,Inc.

John M. Dineen, Former President and CEO of GE Healthcare

Ravi Kumar S, CEO of Cognizant

Leo S. Mackay Jr., SVP, Ethics and Enterprise Assurance of Lockheed Martin

**Michael Patsalos-Fox,** Chair of MIO Partners, Inc. and several small private technology companies; Former Chair of Cognizant's Board of Directors; Former CEO of Stroz Friedberg and Former Chair, the Americas and Senior Partner of McKinsey & Company

**Stephen (Steve) J. Rohleder,** Chair of Cognizant's Board of Directors; Former Group Chief Executive, North America and COO of Accenture

Abraham (Bram) Schot, Former Chairman and CEO of Audi AG

**Karima Silvent,** Group Chief Human Resources Officer and Member of the Management Committee of AXA

Joseph (Joe) M. Velli, Former Senior EVP of The Bank of New York

Sandra S. Wijnberg, Former Partner, Aquiline Holdings

# Revenue by segment

(\$ in billions)

Q3 2024



Financial Services

including banking and insurance



Health Sciences



Products and Resources

including retail and consumer goods, manufacturing and logistics, travel and hospitality, and energy and utilities



Communications, Media and Technology

\$1.5

\$1.5

\$1.2

\$0.8