

Cognizant Japan Company Outlook

コグニザントジャパン 会社概要

Q2 2024

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Cognizant Japan Company Profile

Company Outlook

Head office: Cognizant Technology Solutions Corporation -

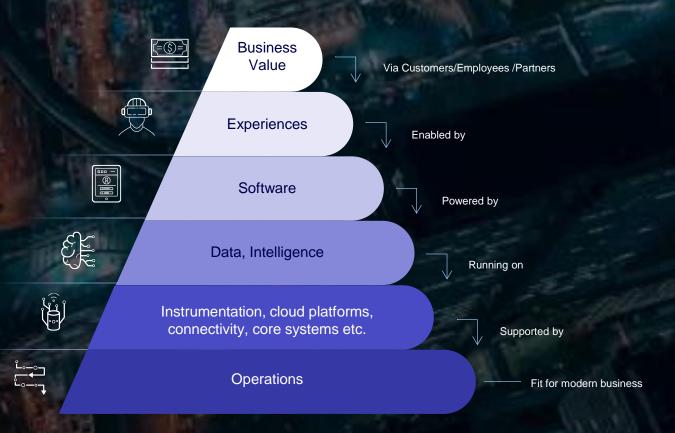
| Established in: CEO: Forbes Global 2000 Fortune Modern Board 25 Forbes World's E | | Global head office: Teaneck, New Jersey, USA Offshore locations: 300 bases in 37 countries | No. of employees: About 336,300 Revenue by geo: • USA: 73.5% • Europe: 20.4% • Others: 6.1% | Sales (Q2 2024): 4.9B USD (Approx. 735 billion yen) Adjusted operating margin: 14.6% FY 2023 Revenues: \$19.4B | Listed market: Nasdaq CTSH (Class A) NASDAQ-100 component S&P 500 component |
|--|------------------------------|---|--|---|---|
| Employer 2023 Domestic offi Established in: | ce: Cognizant 2008 | Japan KK Tokyo head office: | No. of employees: | Major industries: | www.cognizant.com/jp/ja |
| CTS 100% subsidiary President and Representative Director: Shinji Murakami | | PMO Hanzomon 03-4563-8300, 2-1 Kojimachi Chiyoda-ku, Tokyo 102-0083 | About 1,000 No. of domestic customers: 80 | Insurance, Life sciences, BFS, Manuf Strengths of Cognizant Japan: Japan's ability to develop western Japan's personnel composition (50) Speed and efficiency of recruitmer Digital business ratio (globally 51%) Flexibility in business forms Partner strategy (efforts with prove strategic partners) | digital business cases 0% of all employees are bilingual) ht (internal/ external) 6 including Japan) |



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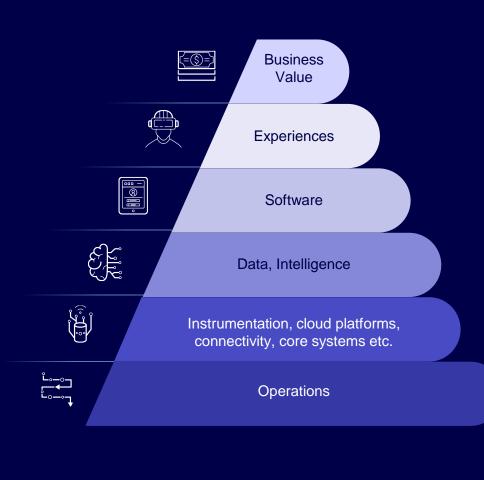
We engineer modern businesses to improve everyday life

Our purpose ensures that technology benefits our clients, their customers, and communities.





Japan Focus Solution



| Digital Experience | To provide a design, to reform and implement an interface by using a development approach that gives importance to user friendly experience when making products and services in order to improve the satisfaction level of customers and employees | | |
|---|--|--|--|
| Smart Manufacturing | It is a service that provides a mechanism for connecting various "things" to the Internet and controlling each other by exchanging information. | | |
| Software Modernization | Renovating legacy system to help improve the agility of highly scalable cloud-based applications in a world where digitalization is accelerating. | | |
| QEA Automation | It is a service that incorporates modern testing methodologies to remove problems as much as possible before release by automating Quality Assurance (QA) which incurs high cost. | | |
| Business Processing Automation | It is a service that reduces great amount of man-hours and cost by automating business processes such as accounting, general affairs, sales and personnel | | |
| Al and Analytics | Artificial Intelligence(AI) analysis is a service that provides a mechanism by which artificial intelligence can analyze data tendency and make decisions for future predictions by grasping the past and present situation. | | |
| Digital Workplace | It is a service that supports a digital workspace where one can do the work in a comfortable manner in the same environment anytime, anywhere and can increase productivity and efficiency. | | |
| BPO (Business Processing Operations) | It is a service where limited human resources will be involved in core business which yields direct benefits such as production and sales, and whereas non-core business (general affairs, accounting, personnel, sales support, other administrative services, etc.) will be outsourced. | | |



Cases And Effects

| Focus solutions | Cases | Effect |
|-------------------------------------|--|--|
| Digital Experience | For M&S departmental store in London, in order to speed up the payment at checkout counter, the product was scanned through M&S specific web application by using customer's smart phone. | Reduction of checkout counter terminals and number of employees. Increase in sales and improvement of customer experience |
| Smart Manufacturing | The Fortune 50 pharmaceutical company in the United States acquired it and re- modelled the application and manufacturing process for managing old machine tools which are installed in factories. | Reduction of factory operating cost by average of 15%–30% Reduction of maintenance cost by average of 10%–40% |
| Software Modernization | More than 100 legacy applications of the world's leading investment company were migrated to microservices applications that can be developed under the DEVOPS environment. | 50% reduction in provisioning man-hours and 25% reduction in development schedule through CI / CD automation process is achieved |
| QEA Automation | Self checkout POS terminal of a leading retailer in UK has been continuously QA tested for 24X7. S/4 Hana migration test service has been provided to global biopharmaceutical company. | 50% reduction in man-hours |
| Business Processing Automation | Automation tool (introducing more than 100 BOTs) has been deployed and existing workflows were automated using AI to insurance companies that processes 100,000 insurance benefit claims every day. | Increased insurance benefit claim processing time by 600% Annual cost savings of \$ 15M. |
| Al and Analytics | Sales data and Supply chain data analysis were renewed for a convenience store and a service that enhances predictive analytics capabilities has been provided | 20% increase in sales due to enhanced predictive analytics capabilities Achieved ROI in 6 months |
| Digital Workplace | Desktop applications of 2000 employees were migrated to AWS cloud-based workplace service for a company that provides medical information. | 30% reduction in TCO Improved employee's satisfaction level and security strengthened. |
| BPO(Business Process Operations) | Provided operations in accordance with the ISCR standards for a European pharmaceutical company. Annually 250K Individual Case Safety Reports were processed through automatic process. | Reduction in man-hours by 720,000 hours Reduction in processing time by 30% |





Thank you

